

TileLetter

www.tileletter.com





Dedicated to education
and industry service

TileLetter

August 2004

In This Issue . . .

Features:

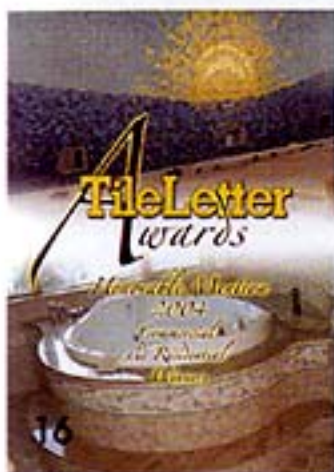
- 16** | *TileLetter* Honorable Mention
2004 Commercial and Residential Winners
- 26** | The *TileLetter* Interview
One on One with Dal-Tile
An Interview with Harold Turk
- 36** | *Total Solutions* - St. Louis, Missouri
Let's Talk Technical
by Bart A. Bettiga, NTCA Executive Director
- 58** | The Conditions and Concerns of the
Tile Industry in the United States
by Ron Rongholz,
National Sales Manager, Raimondi Tools, USA
- 80** | TCA Handbook ANSI A108
Strong Industry Attendance Fuels Successful Meetings
by Bart A. Bettiga, NTCA Executive Director
- 84** | NTCA Member Dillon Stone Corporation
Recognized as Rising Business

Columns:

- 46** | Tile of Spain
- 60** | Ceramic Tiles of Italy

Departments:

- 6** | From the Field
by Bob Brown, Membership Director
- 12** | From the Desk of the President
- 14** | Ask the Experts
- 56** | 2004 Workshop and Workshop +
- 88** | Industry News
- 97** | Classified
- 98** | Advertisers Index





NTCA Member **DILLON STONE CORPORATION** Recognized as Rising Business

*Honored by Chamber of Commerce
for Small Business Success*

Dillon Stone Corporation has been named one of "The Rising 25" companies by the Hampton Roads Chamber of Commerce and the Small Business Development Center of Hampton Roads. The announcement was made at the 2004 Small Business of the Year Quality Award ceremony, which salutes small businesses that exemplify exceptional growth and excellent performance.

"We take our reputation in the construction market very seriously," says Andre Hutchinson, Chief Executive Officer of Dillon Stone. "We say that our reputation is carved in stone and

pictured above left to right: Virginia Beach City Councilwoman, Rosemary Wilson; Andre Hutchinson, CEO Dillon Stone Corporation and James T. Carroll, III, Vice President of Small Business, Hampton Roads Chamber of Commerce

we mean it. Every installation we perform becomes an enduring testament to our commitment to deliver outstanding quality and service."

Dillon Stone's recent local project include the Portsmouth Renaissance Hotel, the Norfolk Airport Lobby Renovation and the Virginia Beach Town Center. It is also currently engaged in two major projects in

Tennessee and North Carolina: a \$1.3 million ceramic tile and terrazzo installation in the FedEx Forum, future home of the NBA Memphis Grizzlies, and a \$1.8 million ceramic tile, terrazzo and granite installation in the Charlotte Arena, future home of the NBA's newest expansion team, the Charlotte Bobcats.

Dillon Stone, based in Virginia Beach, Virginia, employs approximately 40 people and is a member of the National Tile Contractors Association and the Marble Institute of America, as well as several local construction trade associations, including Associated Builders and Contractors, Associated General Contractors and the Tidewater Builders Association. Dillon Stone's work has been featured in StoneWorld magazine, an industry publication with international circulation, as well as the Virginia Construction Review, profiling outstanding commercial construction project throughout the Commonwealth of Virginia.

NTCA congratulates Dillon Stone Corporation for this prestigious award.

SLIP GUARD SYSTEMS



ELIMINATE SLIPPERY TILE FLOORS

GUARANTEED TO WORK!!

Indoors or Outdoors

—IDEAL FOR—

Glazed Ceramic - Quarry Tile
Pavers & Porcelain Tile



A safe permanent and inexpensive way to eliminate slippery tile floors. **GET THE KIT — IT COMES COMPLETE!**

IDEAL FOR

POOL DECKS	KITCHENS
SHOWERS	RAMPS
REST ROOMS	LOBBIES
ENTRIES	PATIOS

For complete details call

1-800-272-7212

Visit our website at:
www.slipguard.com

SLIP GUARD SYSTEMS

1177 Park Ave., Ste. 5, Orange Park, FL 32073



Look for a feature story on Dillon Stone Corporation in the September issue of *TileLetter!*